



Taking Hiring Off Medical Companies' To-Do Lists

Who We Are

At Rep-Lite, we're shaking up the way the medical staffing and recruiting industry works. We'll find you high-quality talent quickly. If you love working with them, you can convert them to a direct hire after a year.

3,500+

Positions Filled

81%

Diverse Workforce

30+

Years of Experience

100%

Veteran Owned

How We Help

Scale Faster

Whether you need 1 employee or 100, we hire high-quality people at lightning-speed. Our staffing experts will match you with top talent in as little as 4 weeks.

Reduce Costs

Difficulty finding talent, long hiring cycles, and high turnover rates can be a financial drain. Take back the control of your time and resources by partnering with us.

100% Performance Guarantee

We guarantee our candidates' performance for the entire life of their position with our clients. That means if your business changes, we'll replace the talent for free.

Directly Hire Without Risk

After 12 to 18 months of peak performance under our management, talent can convert to a direct hire with our client.

How We're Different

	Rep-Lite Model	Traditional Model
Time to Hire	2 - 4 weeks	3 - 6 months
Type of Employment	Regular, full-time W2 employees of Rep-Lite, including benefits	Regular, full-time W2 employees of the Client
Does not meet Expectations	Removed immediately & refilled at no additional charge	Lengthy path to discharge, HR involvement & PIP's
Risks	Rep-Lite holds all risks associated with employees	Client holds all risks associated with employees
FTE Budget	Rep-Lite carries headcount	Client has 0 headcount, only a monthly invoice
Conversion	Evaluate performance & hire directly after 12 months	Day 1

Talent We Source

- ✓ Sales
- ✓ Service
- ✓ Clinical
- ✓ Consulting

Rep-Lite Industry Stats

Medical Device Sales	
Typical cost of open medical device territory	\$185,000.00
Average time to fill open device/pharma positions	110 Days
Average medical device sales force turnover rate	19.30%
Growth rate for contracted services	2,100%
Number of medical device sales representatives	400,000